



Winter/Spring 2023 Business Leadership Cohort

The Business Leadership Cohort facilitated by First Children's Finance provides child care program leaders with the opportunity to learn about the basics of business related to their child care program both family/group and center based facilities. The program includes four group cohort sessions and two individual consultation meetings.

Topics Covered:

Marketing, accounting & financial statements, cash flow, staffing for centers, discussion around policies and business challenges for family providers, networking on current topics, and goal setting along with two consultations focus on financial analysis and goal setting.

Approved credits:

Upon completion, family child care owners/leaders will receive 8 training hours and center based owners/leaders will receive 12 training hours.

Stipend Offering: Participants who complete the Business Leadership Cohort and meet ALL of the requirements above along with signed a Memorandum of Agreement (MOA), will be eligible for the financial stipend.

Multiple Offerings:

The Business Leadership Cohorts are offered virtually throughout 2022-23. If these dates do not work, you may be able to transfer to another region for scheduling purposes. Once admitted to a cohort you must complete all sessions in that region and adhere to the required attendance policy as outlined above.

Attendance is Mandatory:

Participants are required to attend all four training sessions and two one-on-one consultations within the cohort to receive and the Business Leadership Credit and be eligible for the financial stipend.

Limited Spots Available:

Each cohort is limited to 15 participants.

Stipend Eligibility Highlights

One stipend per license. \$500 for Family Child Care and Child Care Centers.

Only eligible to receive the stipend one time.

Applicants must use funds for the purposes outlined in the goal setting consultation.

If applicable, must be current on all FCF loan payments and reporting.



First Children's Finance

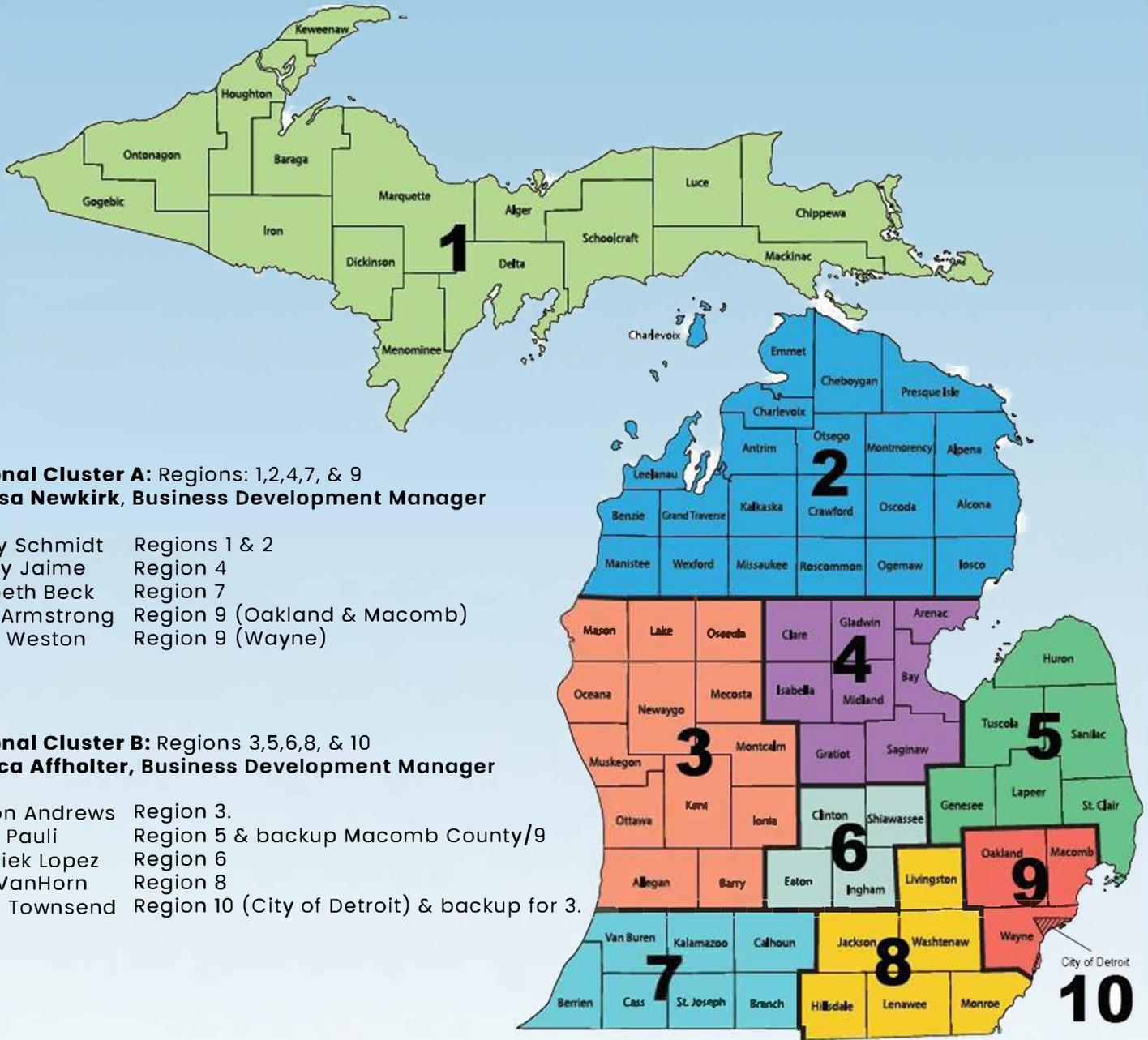
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For questions contact: infomi@firstchildrensfinance.org



REGIONS



Regional Cluster A: Regions: 1,2,4,7, & 9
Melissa Newkirk, Business Development Manager

Nancy Schmidt Regions 1 & 2
 Tiffany Jaime Region 4
 Elizabeth Beck Region 7
 India Armstrong Region 9 (Oakland & Macomb)
 Kayla Weston Region 9 (Wayne)

Regional Cluster B: Regions 3,5,6,8, & 10
Jessica Affholter, Business Development Manager

Allyson Andrews Region 3.
 Tonia Pauli Region 5 & backup Macomb County/9
 Angeliek Lopez Region 6
 Kate VanHorn Region 8
 Alexis Townsend Region 10 (City of Detroit) & backup for 3.

To learn more about our services, please complete our Client Inquiry Form

<https://forms.office.com/r/L7qDm65YTK>



Center Based

Region 5

Thursday's 1:00-4:00pm
February 9, February 23
March 9 & March 23

Link

<https://us06web.zoom.us/meeting/register/tZMvf-GsrDMrH9U72eBJfzwNGX7z35sMg50b>

Region 6

Wednesday's 1:00-4:00pm
February 15, March 1
March 15 & March 29

Link

https://us06web.zoom.us/meeting/register/tZMkc-2rpjlsHdeOxI5AhxDmQE4pCxoejO_y

Region 1

Monday's 5:30pm-8:30pm
February 27, March 13,
March 27 & April 10

Link

<https://us06web.zoom.us/meeting/register/tZcvdO6rqDgtGtfg3Y-rMYACxeDpCqBq85Ou>

Region 7

Tuesday's 1:00-4:00pm
March 7, March 21
April 4 & April 18

Link

<https://us06web.zoom.us/meeting/register/tZMod--ppjspHdODSci4v6n3hYX1IZqH85tO>

Region 9A (Macomb)

Tuesday's 9:30am-12:30pm
January 24, February 7
February 21 & March 7

Link

https://us06web.zoom.us/meeting/register/tZwpc--ppjlsHd1ci042p-D_JzgK7UbFEUCG

Region 10 (Detroit)

Wednesday's 6:00pm-9:00pm
April 5, April 19
May 3 & May 17

Link

<https://us06web.zoom.us/meeting/register/tZMkd-6qrTMpHdUxoGVgWuAQ78HYbpXMLgCgx>

Family/Group Based

Region 3

Wednesday's 6:30-8:30pm
February 15, March 1
March 15 & March 29

Link

<https://us06web.zoom.us/meeting/register/tZMrde2ppj0iH9cXaukSXRkBU37eTxiGcQwq>

Region 4

Thursday's 6:30-8:30pm
March 2, March 16
March 30 & April 13

Link

<https://us06web.zoom.us/meeting/register/tZEld-morDorG9UJSbRI-piX8oKgYj8IJ-4F>

Region 9B (Wayne)

Wednesday's 6:30pm-8:30pm
March 15, March 29
April 12 & April 26

Link

<https://us06web.zoom.us/meeting/register/tZ0qf-ugrzoIHdDIbIhrPuHaWRIaCbAtX-AS>

Region 2

Tuesday's 6:30-8:30pm
April 18, May 2
May 16 & May 30

Link

<https://us06web.zoom.us/meeting/register/tZEIcuuqj8rHtPlx56F1ldyFDwhha4P3pS1>

Region 8

Mondays 6:30-8:30pm
April 24, May 8,
May 22 & June 5

Link

https://us06web.zoom.us/meeting/register/tZAtcOmvqj4iHdPK-BmMhXqjSmjnZj8m_n2F

Region 9C (Oakland)

Thursday's 6:30am-8:30pm
May 4, May 18
June 1 & June 15

Link

<https://us06web.zoom.us/meeting/register/tZEuf-mspz4jEtxq3T5Zcm2d-ejwT72QeP5S>