



## Vermont SPRING WEBINARS AND TRAININGS

### Planning for the Future: Annual Budgets & Cash Flow

**May 9th**  
1 – 3pm

Learn basic budgeting concepts. Explore income and expense sections of a budget. Discuss purpose of budgeting and the different types of budgets. Understand the purpose of projecting cash flow. Break down the sections of a cash flow statement. Analyze a child care business case study to identify strategies to manage cash flow. Identify strategies to manage cash flow using First Children's Finance business management resources. business management lessons into their current child care program management. Participants will also learn more about the services available through the Business and Technical Assistance Program. This webinar will be recorded.

Link to Register

<https://northernlightscgv.org/trainings/planning-for-the-future-annual-budgets-and-cash-flow/>

### Separating Your Family Child Care Finances from Your Personal Finances

**May 11th**  
6 – 8pm

Learn basic tools to separate business and personal finances. Learn to utilize computer and file systems to organize financial documents. Develop a business budget.

Link to Register

<https://northernlightscgv.org/trainings/separating-your-family-child-care-finances-from-your-personal-finances-2/>

### Managing Enrollment for Center-based Child Care

**May 18th**  
6 – 8pm

Learn how to understand enrollment in a child care center and develop your skills to create realistic enrollment projections and how to track current enrollment and future openings. Create action steps to maintain and grow enrollment.

Link to Register

<https://northernlightscgv.org/trainings/managing-enrollment-for-center-based-child-care/>

### Precision Pricing for Family Child Care

**May 23rd**  
6 – 8 pm

Explore the current state of child care and the factors that contribute to child care business challenges. Complete a SOAR analysis. Understand the process for pricing your business services. Identify strategies to increase your business acumen.

Link to Register

<https://northernlightscgv.org/trainings/precision-pricing-for-family-child-care/>

**\*All trainings and webinars are virtual\***

For additional information go to [www.firstchildrensfinance.org/vermont](http://www.firstchildrensfinance.org/vermont) or [infoVT@firstchildrensfinance.org](mailto:infoVT@firstchildrensfinance.org)