



**First Children's Finance**

# TRAININGS FOR MINNESOTA CHILD CARE PROVIDERS



**January – May 2025**

## **Annual Budget and Cashflow for Family Child Care Providers**

Participants will learn basic budgeting concepts. Explore income and expense sections of a budget. Discuss the purpose of budgeting and the different types of budgets. Understand the purpose of projecting cash flow. Break down the sections of a cash flow statement. Analyze a child care business case study to identify strategies to manage cash flow.

**Tuesday, January 14, 6:30–8:30 pm; Event ID: 435104**

## **Leveraging Technology for Child Care Business**

In today's digital age, technology plays a crucial role in enhancing the efficiency and quality of child care centers and family child care providers. By incorporating the right software and hardware solutions, child care businesses can streamline their operations, improve their financial knowledge of their business, and use technology to support their growth and operations. In this training, explore various technology tools, their advantages, and how to effectively integrate them into your child care business.

**Thursday, January 30, 6:30 – 8:30 pm; Event ID: 435108**

**Tuesday, February 18, 1:00 – 3:00 pm; Event ID: 435109**

**Tuesday February 25, 6:30 – 8:30pm; Event ID: 435112**

**To register, search the Event ID in Develop  
(<https://app.developtoolmn.org/v7/trainings/search>).**

**Questions: Email [infoMN@firstchildrensfinance.org](mailto:infoMN@firstchildrensfinance.org)**



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### **Precision Pricing for your Family Child Care Business**

Explore the current state of child care and the factors that contribute to child care business challenges. Complete a SOAR analysis. Understand the process for pricing your business services. Identify strategies to increase your business acumen.

**Tuesday, February 4, 6:30–8:30 pm; Event ID: 435110**

### **Exploring Specialized Family Child Care**

Explore the current state of child care and the factors that contribute to child care business challenges. Complete an environmental scan. Understand the process for conversion to an infant/toddler specialized family child care business model. Identify strategies to develop a specialized financial business model.

**Wednesday, February 19, 6:30–8:30 pm; Event ID: 435111**

### **Precision Pricing for your Child Care Center**

Explore the current state of child care and the factors that contribute to child care business challenges. Complete a SOAR analysis. Understand the process for pricing your business services. Identify strategies to increase your business acumen.

**Tuesday, March 4, 10:00 am–noon; Event ID: 435116**

### **Injecting Quality into your Family Child Care Business**

Explore new opportunities for quality in your individual professional development, program offerings, and business operations. Using the case study of Angie's Daycare – walk through Angie's own evaluation of where she is at and how she can improve her outcomes with quality.

**Monday, March 24, 6:30–8:30 pm; Event ID: 435117**

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### Quality Staffing for your Child Care Center

Learn the three phases of employee recruitment, hiring and retention. Analyze current hiring and employee retention processes. Identify strategies to recruit qualified teachers. Review best practices for hiring new employees. Understand the importance of a holistic employee orientation process. Develop strategies to increase staff leadership development.

**Wednesday, April 9, 1:00–4:00 pm; Event ID: 435118**

### Planificación para el Futuro: Contabilidad y Estados Financieros

Aprende términos básicos de contabilidad y revisa los estados financieros mas utilizados. Desglosa las secciones de un estado de ingresos y egresos, un estado de flujo de efectivo y un balance general. Analiza un estudio de caso para determinar la salud financiera de un negocio de cuidado infantil. Identifica estrategias para utilizar los estados financieros para informar decisiones empresariales.

**Wednesday, April 23, 6:30–8:30 pm; Event ID: 435650**

### Separating your Family Child Care Finances from Your Personal Finances

Learn basic tools to separate business and personal finances. Learn to utilize computer and file systems to organize financial documents. Develop a business budget.

**Wednesday, May 14, 6:30–8:30 pm; Event ID: 435119**

### Developing a Child Care Center Policy & Procedures Manual for Parents

Explore the primary components of a Child Care Center Policy and Procedure Manual for parents. Identify gaps and opportunities for creating or updating your existing Policy and Procedure manual for parents.

**Wednesday, May 21, 10:00 am– noon; Event ID: 435120**

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### **Planning for the Future: Accounting and Financial Statements for Your Family Child Care Business**

Learn basic accounting terms and review commonly used financial statements. Break down sections of an income and expense statement, a cash flow statement, and a balance sheet. Analyze a case study to determine the financial health of a child care business. Identify strategies for using financial statements to inform business decisions.

**Wednesday, May 28, 6:30–8:30 pm; Event ID: 435121**

**These are all virtual, free to attend, Develop-approved trainings.**

**To register, search the Event ID in Develop  
(<https://app.developtoolmn.org/v7/trainings/search>).**

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