

Empowering Child Care With Expert-Led Training

FREE Professional Development Trainings

October – December 2025

First Children's Finance has great business planning and professional development opportunities available from June–September, 2025. These training sessions and Business Leadership Cohorts can help provide you with the tools and knowledge to make your business more successful!

FCF also offers 1-on-1 consulting to child care businesses! Our consulting services focus on the essential business components necessary to create and maintain high-quality child care businesses. Whether you need help with day-to-day operations or want to plan a strategic future for your business, we have the ability to assess your unique circumstances and work through the decisions with you. Learn more by emailing us at infomi@firstchildrensfinance.org.



STATEWIDE OFFERINGS

Register

Managing Enrollment For Your Child Care Center

October 16 | 12:30–2:30 pm (2 MiRegistry training hours; MiRegistry Event ID: 179092)

Learn how to understand enrollment in a child care center and develop your skills to create realistic enrollment projections and how to track current enrollment and future openings. Create action steps to maintain and grow enrollment.

Register

Precision Pricing For Your Child Care Center

November 18 | 12:30–2:30 pm (2 MiRegistry training hours; MiRegistry Event ID: 179150)

Explore the current state of child care and the factors that contribute to child care business challenges. Complete a SOAR analysis. Understand the process for pricing your business services. Identify strategies to increase your business acumen.

Register

Separating Your Home-Based Child Care Finances From Your Personal Finances

December 2 | 12:30–2:30 pm (2 MiRegistry training hours; MiRegistry Event ID: 179171)

Learn basic tools to separate business and personal finances. Learn to utilize computer and file systems to organize financial documents. Develop a business budget.

To register for a training, click the Register button or log into your MiRegistry account and search using the Event ID.

If you have any questions, please contact us at infoMI@firstchildrensfinance.org.



First Children's Finance
firstchildrensfinance.org/michigan

DETROIT-BASED OFFERINGS *(Funding provided by the JPMorgan Chase Foundation)*

Register

Business Leadership Cohort Series For Home-Based Providers

12:30–2:30 pm

(8 MiRegistry training hours; MiRegistry Event ID: 179192)

(Session 1) **October 8**

(Session 3) **November 19**

(Session 2) **October 22**

(Session 4) **November 26**

The Business Leadership Cohort program from First Children's Finance provides center directors and other program leaders with the opportunity to learn about the basics of business related to their child care program. The program includes four group cohort sessions and two individual consultation meetings. Providers must attend ALL training sessions and both Relationship Based Professional Development (RBPD) individual consultations to receive the Business Leadership Credential and the Business Leadership training hours and RBPD hours.

Enrollment Management and Marketing | Financial Management | Financial Analysis Individual Consult #1
Staffing | Develop a Plan of Action | Goal Setting Individual Consult #2

Register

Injecting Quality Into Your Home-Based Child Care Business

October 14 | 12:30–2:30 pm

(2 MiRegistry training hours; MiRegistry Event ID: 179090)

Explore new opportunities for quality in your individual professional development, program offerings, and business operations. Using the case study of Angie's Daycare—walk through Angie's own evaluation of where she is at and how she can improve her outcomes with quality.

Register

Quality Staffing For Your Child Care Center (In-Person Training)

October 14 | 5:30–8:30 pm

(3 MiRegistry training hours; MiRegistry Event ID: 179091)

Learn the three phases of employee recruitment, hiring and retention. Analyze current hiring and employee retention processes. Identify strategies to recruit qualified teachers. Review best practices for hiring new employees. Understand the importance of a holistic employee orientation process. Develop strategies to increase staff leadership development.

IMPORTANT! This is an in-person training event

Training Location: Tech Town Detroit, 440 Burroughs Street, Detroit MI, 48202

(Details will be emailed after registration.)

Register

Quality Staffing For Your Child Care Center

December 4 | 6–9 pm

(3 MiRegistry training hours; MiRegistry Event ID: 179179)

Learn the three phases of employee recruitment, hiring and retention. Analyze current hiring and employee retention processes. Identify strategies to recruit qualified teachers. Review best practices for hiring new employees. Understand the importance of a holistic employee orientation process. Develop strategies to increase staff leadership development.

SOUTHEAST MICHIGAN-BASED OFFERINGS *(Wayne, Oakland and Macomb Counties)*

Register

Precision Pricing For Your Home-Based Child Care Business

November 6 | 6–8 pm

(2 MiRegistry training hours; MiRegistry Event ID: 179093)

Explore the current state of child care and the factors that contribute to child care business challenges. Complete a SOAR analysis. Understand the process for pricing your business services. Identify strategies to increase your business acumen.

To register for a training, click the Register button or log into your MiRegistry account and search using the Event ID.

If you have any questions, please contact us at infoMI@firstchildrensfinance.org.



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