

FREE Training Opportunities

Scott County Child Care Providers

First Children's Finance Iowa is excited to announce a range of professional development and training opportunities for center directors and family child care providers located in Scott County. These courses are designed to equip child care professionals with the knowledge, resources, and connections needed to thrive in the industry.

Child Care Centers

[REGISTER](#)

Precision Pricing for Your Child Care Center

March 11, 2026 | 10 am-12 pm

This training equips center directors with tools to assess their pricing models. Participants will conduct a SOAR analysis (Strengths, Opportunities, Aspirations, Results), examine current financial challenges, and identify strategies to set prices that reflect the actual cost of care and thereby ensuring long-term sustainability. **(2 hours of Iowa HHS training credit)**

[REGISTER](#)

Policies and Practices Management for Your Child Care Center

June 10, 2026 | 10 am-12 pm

This training supports participants in implementing policies, procedures, and systems that promote stable operations. It includes guidance on organizing and creating a comprehensive policies and procedures manual for child care programs. **(2 hours of Iowa HHS training credit)**

Family Child Care Providers

[REGISTER](#)

Precision Pricing for Your Family Child Care

March 10, 2026 | 6-8 pm

This training equips family child care providers with tools to assess their pricing models. Participants will conduct a SOAR analysis (Strengths, Opportunities, Aspirations, Results), examine current financial challenges, and identify strategies to set prices that reflect the actual cost of care and thereby ensuring long-term sustainability. **(2 hours of Iowa HHS training credit)**

[REGISTER](#)

Separating Your Family Child Care Finances from Your Personal Finances

June 9, 2026 | 6-8 pm

This training prepares family child care providers to separate their personal and business finances. Participants will explore tools and resources to separate their finances, how to utilize computer and filing systems to organize financial documents, and how to develop a business budget.

(2 hours of Iowa HHS training credit)



Funding for these trainings provided by:
Scott County Kids Early Childhood Iowa

If you have any questions, email us at
InfoIA@firstchildrensfinance.org.



First Children's Finance
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FREE Business Leadership Cohort Program



Scott County participants who complete the BLC series **Receive \$500!**



The Business Leadership Cohort by First Children's Finance provides the opportunity to learn about the basics of leadership, management, and financial planning for their child care business within a unique peer-learning cohort environment. The cohort includes four group training sessions and two individual consultations.

Child Care Centers

Cohort Training Sessions and Consultation Topics

- March 18** >> **Session 1:** Enrollment Management & Marketing
- March 25** >> **Session 2:** Financial Management & Planning
- April** >> **Individual Consultation:** Financial Analysis
- May 13** >> **Session 3:** Art & Science of Quality Staffing
- May 20** >> **Session 4:** Business Management Planning
- June** >> **Individual Consultation:** Business Goal Setting

Register by March 12!

REGISTER



Approved Credits

Receive 12 Iowa HHS credit hours.

Eligible Participants

Participants must be a center director and involved in the business management of an already operating child care center.

Participation Requirements

By enrolling, participants are agreeing to attend all 4 group training sessions and both individual consultations.

Family Child Care Providers

Cohort Training Sessions and Consultation Topics

- March 17** >> **Session 1:** Enrollment Management & Marketing
- March 24** >> **Session 2:** Financial Management & Planning
- April** >> **Individual Consultation:** Financial Analysis
- May 12** >> **Session 3:** Strategy, Decision Making & Staffing
- May 19** >> **Session 4:** Business Management Planning
- June** >> **Individual Consultation:** Business Goal Setting

Register by March 12!

REGISTER



Approved Credits

Receive 10 Iowa HHS credit hours.

Eligible Participants

Participants must be the lead family child care provider of an already operating child care program.

Participation Requirements

By enrolling, participants are agreeing to attend all 4 group training sessions and both individual consultations.

If you have any questions, email us at
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