

FREE Training Opportunities for Minnesota Child Care Providers



Web-Based Trainings

March – May 2026



First Children's Finance Minnesota is excited to announce a range of professional development and training opportunities for Minnesota child care entrepreneurs this spring. These courses are designed to equip child care business owners with the knowledge, resources, and connections needed to thrive in the industry.

Register

Developing a Child Care Center Policy Manual for Parents

March 5 | 1–3 pm

Explore the primary components of a child care center policy and procedure manual for parents. Identify gaps and opportunities for creating or updating your existing policy and procedure manual for parents. (Develop Event ID: 451785)

Leveraging Technology for Your Child Care Business

Register

March 16 | 6:30–8:30 pm (Develop Event ID: 451786)

Register

March 18 | 1–3 pm (Develop Event ID: 451787)

In today's digital age, technology plays a crucial role in enhancing the efficiency and quality of child care centers and family child care providers. By incorporating the right software and hardware solutions, child care businesses can streamline their operations, improve their financial knowledge of their business, and use technology to support their growth and operations. In this training, participants will explore various technology tools and their advantages, and how to effectively integrate them into their child care business.

Register

Precision Pricing for Your Family Child Care Business

March 23 | 6:30–8:30 pm

Explore the current state of child care and the factors that contribute to child care business challenges. Complete a Strengths, Opportunities, Aspirations, and Results analysis. Understand the process for pricing your business services. Identify strategies to increase your business acumen. (Develop Event ID: 451788)

**NEW
TRAINING**

Great Start Compensation Support Payment Program for Your Family Child Care

Register

March 31 | 6:30–8:30 pm (Develop Event ID: 451790)

Register

May 13 | 6:30–8:30 pm (Develop Event ID: 451814)

This course is for both family child care owners who are already using the Great Start Compensation Support Payment Program as well as FCC owners who have not yet applied for Great Start Compensation. This course will guide participants through defining and exploring the Great Start Compensation Support Payment Program. Participants will learn about what Great Start Compensation is, who is eligible, how to apply, what they can spend funds on, how to report fund use, and how to find support and resources about the Great Start compensation program. This course is offered in partnership with the Minnesota Department of Children, Youth, and Families.

To register for a training, click the **Register button** or log into your **Develop Account** and search by **Event ID**.

Questions? – Email Us!

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Writing a Business Plan (3-Session Series)

Each session is a 2-hour, Develop-approved Training. It is recommended that participants register for all three sessions.

Register

(Session 1) Writing a Child Care Business Plan

April 1 | 6:30–8:30 pm

Learn basic business plan principles and concepts. Complete an environmental scan. Research the market area and child care need, identify features and benefits of child care program. Analyze child care competitors. Identify strategies to build an effective message. Define target market to secure future enrollment. Learn how to use marketing principles to secure community partnerships.

(Develop Event ID: 451793)

Register

(Session 2) Writing a Child Care Business Plan

April 15 | 6:30–8:30 pm

Session 2 will build upon Session 1 to develop basic business plan principles and concepts. Participants will develop a description of the individual child care business, identify the objectives of their business plan, and brainstorm what is needed for their operations to be included in their business plan.

(Develop Event ID: 451806)

Register

(Session 3) Writing a Child Care Business Plan

April 29 | 6:30–8:30 pm

Session 3 will build upon Sessions 1 and 2 to develop basic business plan principles and concepts. Participants will complete the ground work of the business plan on financial management and leadership. (Develop Event ID: 451807)



NEW
TRAINING

Great Start Compensation Support Payment Program for Your Child Care Center

Register

April 6 | 10 am–Noon

This course is for both child care center owners and directors who are already using the Great Start Compensation Support Payment Program as well as Child Care Center owners and directors who have not yet applied for Great Start Compensation. This course will guide participants through defining and exploring the Great Start Compensation Support Payment Program. Participants will learn about what Great Start Compensation is, who is eligible, how to apply, what they can spend funds on, how to report fund use, and how to find support and resources about the Great Start compensation program. This course is offered in partnership with the Minnesota Department of Children, Youth, and Families. (Develop Event ID: 451811)



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Register

Precision Pricing for Your Child Care Center

April 21 | 10 am–Noon

Explore the current state of child care and the factors that contribute to child care business challenges. Complete a Strengths, Opportunities, Aspirations, and Results analysis. Understand the process for pricing your business services. Identify strategies to increase your business acumen. **(Develop Event ID: 451812)**

Register

Planning for the Future: Annual Budget and Cashflow for Your Child Care Center

April 23 | 1–4 pm

Participants will learn basic budgeting concepts. Explore income and expense sections of a budget. Discuss the purpose of budgeting and the different types of budgets. Understand the purpose of projecting cash flow. Break down the sections of a cash flow statement. Analyze a child care business case study to identify strategies to manage cash flow. Identify strategies to manage cash flow using First Children's Finance business management resources. **(Develop Event ID: 451813)**

Register

Injecting Quality into Your Family Child Care Business

May 19 | 6:30–8:30 pm

Explore new opportunities for quality in your individual professional development, program offerings, and business operations. Using the case study of Angie's Daycare – walk through Angie's own evaluation of where she is at and how she can improve her outcomes with quality. **(Develop Event ID: 451815)**

To register for a training, click the **Register button** or log into your **Develop Account** and search by **Event ID**.

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First Children's Finance

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